

**PROCUREMENT DEPARTMENT**  
Rm 120 Municipal Services Building  
Philadelphia, PA 19102-1685  
FAX: (215) 686-4716

# CITY OF PHILADELPHIA

Hugh Ortman  
Procurement Commissioner

July 14, 2009

**BID NUMBER:** S0XZ1350  
**TITLE:** Police Video Wall Installation and Maintenance Support  
**DEPARTMENT:** MAYOR'S OFFICE OF INFORMATION SERVICES  
**DATE TO OPEN:** July 16, 2009 at 10:30 AM

## ADDENDUM # 1

### TO ALL BIDDERS:

**You are hereby notified of the following changes to the above mentioned bid:**

**The bid opening for Bid No. S0XZ1350, Police Video Wall Installation and Maintenance Support has been Postponed.**

**The new bid opening date for Bid No. S0XZ1350 is now scheduled for July 22, 2009 at 10:30 AM.**

Please sign, date and return this addendum with your bid to the Procurement Department, 1401 J.F.K Boulevard, Bid Room 170A, Philadelphia, PA 19102-1685 as it now becomes a part of the proposal.

\_\_\_\_\_  
Buyer, T. Vinson

\_\_\_\_\_  
AUTHORIZED SIGNATURE

\_\_\_\_\_  
FIRM NAME (PRINT)

\_\_\_\_\_  
DATE

TV/cs

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Rm 120 Municipal Services Building  
Philadelphia, PA 19102-1685  
FAX: (215) 686-4716

# CITY OF PHILADELPHIA

Hugh Ortman  
Procurement Commissioner

July 17, 2009

**BID NUMBER:** S0XZ1350  
**TITLE:** Police Video Wall Installation and Maintenance Support  
**DEPARTMENT:** MAYOR'S OFFICE OF INFORMATION SERVICES  
**DATE TO OPEN:** July 22, 2009 at 10:30 AM

## ADDENDUM # 2

**TO ALL BIDDERS:**

**You are hereby notified of the following changes to the above mentioned bid:**

Subject Bid No. S0XZ1350, "Police Video Wall Installation and Maintenance Support", is hereby Postponed Until Further Notice.

Please sign, date and return this addendum with your bid to the Procurement Department, 1401 J.F.K Boulevard, Bid Room 170A, Philadelphia, PA 19102-1685 as it now becomes a part of the proposal.

\_\_\_\_\_  
Buyer, T. Vinson

\_\_\_\_\_  
AUTHORIZED SIGNATURE

\_\_\_\_\_  
FIRM NAME (PRINT)

\_\_\_\_\_  
DATE

TV/nd

**PROCUREMENT DEPARTMENT**  
Rm 120 Municipal Services Building  
Philadelphia, PA 19102-1685  
FAX: (215) 686-4716

# CITY OF PHILADELPHIA

Hugh Ortman  
Procurement Commissioner

July 27, 2009

**BID NUMBER:** S0XZ1350  
**TITLE:** Police Video Wall Installation And Maintenance Support  
**DEPARTMENT:** MAYOR'S OFFICE OF INFORMATION SERVICES  
**DATE TO OPEN:** August 3rd, 2009 at 10:30 AM

## ADDENDUM # 3

### **TO ALL BIDDERS:**

**You are hereby notified of the following changes to the above mentioned bid:**

Subject Bid No. S0XZ1350, "Police Video Wall Installation and Maintenance Support", is hereby scheduled to open on Monday August 3<sup>rd</sup>, 2009 at 10:30 A. M.

Attached are questions and responses resulting from the Mandatory Site Inspection/ Pre-Bid Meeting of July 7, 2009.

The City reserves the right not to accept any additional questions at this time.

Please sign, date and return this addendum with your bid to the Procurement Department, 1401 J.F.K Boulevard, Bid Room 170A, Philadelphia, PA 19102-1685 as it now becomes a part of the proposal.

\_\_\_\_\_  
Buyer, T. Vinson

\_\_\_\_\_  
AUTHORIZED SIGNATURE

\_\_\_\_\_  
FIRM NAME (PRINT)

\_\_\_\_\_  
DATE

TV/nd

**Bid Number S0XZ1350**  
**Police Video Wall Installation and Maintenance Support**  
**Questions and Answers from Mandatory Site-Inspection / Pre-Bid Meeting of**  
**Tuesday, July 7, 2009**

**Question #1**

Section 5 pricing lists all components of wall but we are essentially bidding on lamps, filters, Das, and PM/Service. Is this correct?

*Answer:*

*Vendors are required to bid on all components of the wall listed.*

**Question #2**

Is the city of Philadelphia receptive to having the AV service provider purchase parts up front and store for future use? (This will speed up service and eliminate possibility of parts being back ordered when needed.)

*Answer:*

*This decision is solely up to the vendor. The City is not responsible for paying for these parts until they are delivered to the VMU during a service call.*

**Question #3**

Are there CAD drawings available?

*Answer:*

*No. There are presently no CAD drawings available.*

**Question #4**

Is the bid specifically for Maintenance items and the installation of those items?

*Answer:*

*The bid is for the purchase, installation, and maintenance of all items listed in Section 5.*

**Question #5**

Which items in section 5 are then considered maintenance items?

*Answer:*

*All items in Section 5 should be considered maintenance items also.*

**Question #6**

Is there equipment purchase as well as the maintenance items, such as the Mitsubishi Cube Monitors, Vista Spyder, Sierra Router, etc. or just the lamps and filters, and Kramer Amps which are considered maintenance items?

*Answer:*

*Reference is made to the response provided in Question #4 of this Addendum.*

**Question #7**

Are there current "AS WIRED" drawings available for this installation?

*Answer:*

*Reference is made to the response provided in Question #3 of this Addendum.*

### Question #8

Can more information be given on the following equipment including exact model numbers?

- a) 5.1.3 External DI-1550 interface unit
- b) 5.1.4 Mitsubishi Cube Monitors with MODS and XPS
- c) 5.1.5 Extron DVI Interface
- d) 5.1.6 GW Custom Fabricated Wall Rack Frame. Who is the manufacturer. Since \ this is custom, it would need to match existing?
- e) 5.1.7 RGB Custom Extended Length DVI Cable Set. How long and exact description of cable?
- f) 5.1.10 Kramer VGA Dist Amp. Which model number?
- g) 5.1.11 Kramer VGA Dist Frame. Which model number?
- h) 5.1.14 Cable Feeds from Vista Processor to Matrix Router to Video Wall 3rd Floor. What are these cables and lengths?
- i) 5.1.15 Vista Supervisor Control Station Computer with Monitor, What specifications?
- j) 5.1.16 Sierra - Matrix Switcher- what model number?
- k) 5.1.17 Sierra - Matrix Router- What model number?
- l) 5.1.18 Sierra Remote Control Head for Control Switcher with Custom Mod. What model number?
- m) 5.1.21 Sierra - 64 Port Video Control Matrix Switcher - What Model Number?
- o) 5.1.22 Sierra - 64 Input Matrix Routing Video switcher with Redundant Power Supply - What Model number?
- p) 5.1.23 Sierra - 48 Port output router with IP and Opt. 11 - What Model number?
- q) 5.1.31 Extron VGA/DVI Splitter processors and Interf Cables - What Model Number?

**Answer:**

*As an authorized provider trained on the installation of products, these model numbers are available from the manufacturer.*

### Question #9

Please clarify if this equipment will be purchased, or that this is just a list that will be use to purchase the equipment as needed?

**Answer:**

*Equipment will be purchased as needed.*

### **Question #10**

Is it possible to have an extension of this bid to allow price gathering after question response?

***Answer:***

*Extension has been provided.*

### **Question #11**

Pertaining to section 1.9.1.3:

The bid states that bidders must be an authorized repair service provider for Vista Processor Equipment. According to the manufacturer, there are no independent authorized repair service providers for their product as all repairs are done by the manufacturer in house.

Is a document from Vista stating that we are trained on their product, have installed their product & are on account with them in good standing acceptable?

***Answer:***

*The successful bidder must present a **certificate of training** indicating that they have a technician that has completed the Vista training and is authorized by the manufacturer to work on the equipment.*

### **Question #12**

Pertaining to section 1.9.1.4:

The bid states that certification must be provided showing that the company is authorized to carry original equipment manufacturer video wall parts from a variety of companies. One of the companies is listed as Dramer. This is not a known professional AV manufacturer. Can you please confirm if this is a typo & the manufacturer was meant to be listed as Draper or if Dramer is an actual company. Are there Draper products in the system?

***Answer:***

*This is a typographical error. The correct manufacturer is Kramer.*

### **Question #13**

Pertaining to section 2.3:

The bid states: that if the video wall is deemed fifty to one hundred percent impaired, on site restoration time shall be within four (4) hours.

Can you please explain what the procedure would be if a part from the manufacturer is required to repair the video wall? What is the procedure if the manufacturer has a back order on the part? What is the procedure if the part is no longer available from the manufacturer? What is the time frame allowed for receiving of the parts from the manufacturer and who will pay the overnight/expedited shipping costs? Will you purchase any parts to keep in stock, or do you currently have any parts in stock? Is the \$200/day penalty assessed for not having the wall operational valid if parts are required from the manufacturer? Are there any other penalties assessed to the winning bidder if parts are required from the manufacturer and unavailable for a quick turn around?

***Answer:***

*In the event that a part needs to be replaced on the video wall, it will be the responsibility of the vendor to make the determination with a site visit.*

*As stated during the Pre-Bid Meeting, if the part is on backorder, it will be the responsibility of the vendor to order the part and communicate this information to the City asap. The vendor must advise the City of the expected date of delivery.*

*If the part is no longer available, the manufacturer should determine the comparable replacement part. At that time, the replacement part would have to be added to the contract.*

*The time frame allowed for receiving parts from the manufacturer is unknown to the City. Overnight/expedited shipping costs should be factored in when responding to bid. The City will not pay additional shipping costs.*

*Reference is made to the response provided in Question #2 of this Addendum regarding the stocking of parts.*

*If the wall is non-operational, the \$200/day penalty will be assessed.*

#### **Question #14**

Pertaining to section 2.4:

The bid states that the service contract (with no additional charges) would include the winning bidder being responsible for moving the system if the client decides they want it moved. A move would incur a fairly large expense and factoring a move into the bid proposal could make the price vary. Do you plan on relocating the wall in the next year? Is it possible to break out a line item pricing for the cost of the move rather than incorporating this into the basic bid price if there is only a chance that the video wall will need to be moved?

***Answer:***

*The movement of equipment would be in the same building. There is no immediate plan to move the VMU.*

#### **Question #15**

Pertaining to section 4.2.1:

Generally with a service contract the additional years requested to cover the contract increase in cost because of the likelihood of failure increases. Are we able to bid separate amounts for each year – ie one amount for year one, a different amount for year 2, etc. Under the contract it states price increases can be made for future years, but only up to a 4% maximum (see below). Is it possible to bid different amount for each year initially which would be above this 4% amount as service contracts usually increase by much more than 4% per as additional years are incurred?

In no event shall the price increase exceed 4% in any renewal period.  
The increase shall reflect the change to the CPI or the 4% cap,  
whichever is less.

***Answer:***

*No you cannot bid separate amounts for each year. In the event, there is a cost increase, this increase would be added to the contract prior to the start of the next year. The maximum amount of the increase still cannot exceed 4%.*

### **Question #16**

Pertaining to section 5.1:

Can you please clarify if this section is for parts that may be required in the future or if you are looking to purchase these parts to be kept in stock for maintenance usage?

***Answer:***

*The bid is for the purchase, maintenance, and installation of all items listed in this section. The City will not keep parts in stock.*

### **Question #17**

Pertaining to section 5.2:

The bid states that there will 3 scheduled service calls per year. It states that service calls may include lamp replacements. Should the cost of the lamps be factored into the 3 scheduled service calls or is the cost of the lamps billed at the rate that we apply to a lamp in section 5.1.1 and just billed as used?

***Answer:***

*The cost of the lamp replacement should not be factored into the service call. The cost of parts will be billed at the rate indicated and billed as used.*

### **Question #18**

Where on the supplied bid form do we insert a price for being on call 24/7, emergency service calls, phone support. Stocking of spare parts as required, etc.(the overall service contract cost)? Are we supposed to build this into the 5.2.1 cost? And at what point is this billable?

***Answer:***

*These costs should be built into your service call price. Yes, it should be built into Section 5.2.1.*

**Question #19**

Pertaining to section 5.1.

Can you please provide additional information, model numbers, etc. on the following?

5.1.3

5.1.4

5.1.5

5.1.6

5.1.7 – what length?

5.1.8 – what is custom about it?

5.1.10

5.1.11 – what size?

5.1.13

5.1.14 – what length and type?

5.1.15

5.1.16 – what size and type

5.1.17

5.1.18 – what type of custom modifications?

5.1.19 – what size and accessories?

5.1.20

5.1.21

5.1.22

5.1.23

5.1.27

5.1.31

***Answer:***

*Reference is made to the response provided in Question #8 of this Addendum.*

**Question #20**

Can the City please provide a system diagram and cable diagram for the original installation?

***Answer:***

*No. This information is unavailable.*